



June 5<sup>th</sup>, 2024

To: Kenton County Fiscal Court

From: Jessica Ramsey

Re: Acceptance of Bids for A/V Services Master Services Agreements

Requesting approval to accept bids from both American Sound and ICS (Industrial Communication and Sound) for a 3 year Master Services Agreement to provide Audio-Visual services as needed for Kenton County conference rooms and facilities.

The RFP specified that two vendors would be selected, in order to facilitate quick response if one vendor is not available.

The rates are as follows:

	<b>American Sound</b>	<b>ICS</b>
Regular Hourly Rate	\$130 per hour	\$185 per hour
Special Crestron Programming Rate	n/a	\$285 per hour
Overtime Rate	\$195 per hour	\$285 per hour
Percentage Markup on Materials & Parts	30%	25%
Annual increase in hourly rate	5%	5%

Thank you,

Jessica Ramsey  
Director of Technology Services  
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