



**MEMORANDUM**

To: Kenton County Fiscal Court

From:   
Scott Gunning, Assistant County Administrator

CC: Joe Shriver, County Administrator

RE: Accept bid for Stop Loss and Third Party Administrator Services for the County Health Insurance Program

Date: March 28, 2023

Please find the attached annual renewal and bids for Stop Loss Insurance services for the County Health Insurance Program. It is our recommendation as well as our broker that we remain with Partners to be effective April 1, 2023.

Partners bid has a 4.8% increase from our current contract with the specific deductible, aggregating specific deductible, and no new laser/rate cap remaining the same.

Additionally, attached is a summary of fees for TPA services through Custom Design Benefits that represents a 4% increase from \$50.50 to \$52.60 PEPM and an annual HRA enrollment fee of \$400.00

Thank you for your consideration.

**Kenton County Fiscal Court**

**Stop Loss Options 4/1/23**

Based on enrollment of 156 Single, 139 Family, Total 295  
Updated 2/1/23

	CDB Placed Current		Renewal Firm till 3/13		NUS Opt 1		Spectrum Opt 2		HCC 3/14/23		Great Midwest		Skyward firm till 3/8		IOA Re		Companion		
	Partners (3)	Partners	24/12	24/12	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	
Stop Loss Carrier																			
Specific Contract																			
Coverage	Medical & Rx	Medical & Rx																	
Lifetime Maximum	Unlimited	Unlimited																	
Annual Maximum	Unlimited	Unlimited																	
Specific Deductible	\$175,000	\$175,000																	
Single Premium Rate	\$32.58	\$36.75																	
Family Premium Rate	\$104.91	\$107.05																	
Composite Rate																			
Aggregating Specific Deductible	\$125,000.00	\$125,000.00																	
No New Laser /Rate Cap	Yes/59%	Yes/59%																	
Annual Specific Premium	\$236,370.60	\$247,796.40																	
Percentage increase/decrease from current spec. premium	0.0%	4.8%																	
Interface Fee for non-preferred CDB stop loss carrier \$3.50 pepm	\$0.00	\$0.00																	
Additional Laser Liability																			
Total Potential Additional Laser Liability and Premium, and Interface Fee	\$236,370.60	\$247,796.40																	

HCC has a 12/12 contract restriction on Calimant A; A is Scheduled IP at children's hospital starting 2/27/23 for surgery.

IOA Re has a \$275,000 laser on Claimant B

# Proposal Highlights for Medical Administration



Custom Design Benefits is pleased to offer this proposal on behalf of your client:

## Kenton County Fiscal Court

Effective date: 04.01.2023

### SUMMARY OF FEES

	Current	Renewal
<b>Medical Administration Fees Included In Our Proposal</b>	\$26.00	\$27.00
<b>Broker Consultant Fee</b>	\$8.50	\$8.50
<b>Medical Risk Management &amp; Population Health</b>	\$8.50	\$8.50
<b>TrueCost Support Fees:</b> - includes: repricing, patient advocacy, bill resolution, and TrueCost Connect, a member tool providing instant access to a wider network of accepting providers.	\$7.50	\$7.50
<b>Compliance Solution Bundle:</b> - Price Transparency Technology; Machine Readable Files production; Qualified Payment & Independent Dispute Resolution		\$1.10
<b>Total Administration PEPM</b>	<b>\$50.50</b>	<b>\$52.60</b>
<b>Annual Compliance Fee:</b>	\$2,000	\$2,500
<b>TrueCost Rx Tier 2 Fee:</b>	\$850	\$850
<b>FMLA Administration Fee (\$300 monthly min):</b>	\$2.00	\$2.50
<b>FSA/HRA Administration Fee PEPM (\$85 monthly min.):</b>	\$5.00	\$5.00
<b>FSA/HRA Annual Enrollment Fee:</b>		\$400.00
<b>Dental Administration Fee PEPM (\$200 monthly min):</b>	\$1.75	\$2.00
<b>Custom Enroll Fee:</b>	\$4.05	\$4.05

#### Notes:

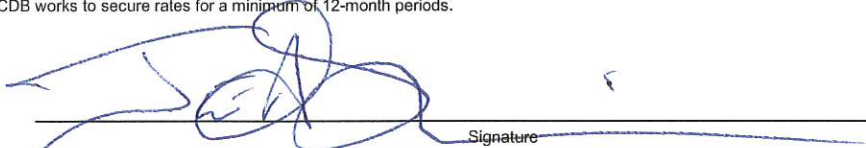
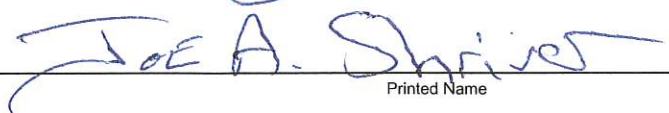
- Partners terms are firm pending plan selection by 03.20.2023. Skyward quote included in comparison on page 10 based on rates given by the broker's office. Per broker, Skyward quote is firm until 03.08.2023  
- Partners quote includes continuation of>NNL/59% Rate Cap
- Quotes do not include Aggregate Coverage.
- Assumes retirees are not covered under stop loss.
- CareHere payments are not covered under the current specific stop loss policy.
- L.A. - Current Specialty Rx claims paid through the pharmacy benefits aren't covered under the current stop loss policy.
- There is an admin fee per filled prescription.
- There is a flat \$3.50 pepm fee for claims data integration if placed with a non-preferred Stop Loss partner. This fee was added to the Skyward Admin Fee field on page 10, as it would apply. If monthly accommodation is included in the stop loss policy (preferred or non-preferred carrier), CDB charges an additional \$1 pepm for administration of this provision.
- Broker compensation included at \$8.50 PEPM.
- There is a monthly minimum for CDB's base administration fee of \$1,950, FMLA is \$300 and Dental is \$200.

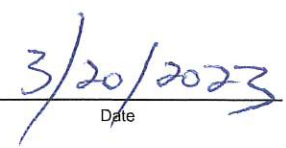
#### Other Contract Fee

Description:	# of Employees:	Fee:
Employer Advisory Services St. Elizabeth (EAS)	284	\$1.00

Custom Design Benefits does not guarantee PPO access fees or other outside vendor rates as these rates are subject to change.

CDB works to secure rates for a minimum of 12-month periods.

  
 \_\_\_\_\_  
 Signature  
  
 \_\_\_\_\_  
 Printed Name

  
 \_\_\_\_\_  
 Date