



December 30<sup>th</sup>, 2022

To: Sue Kaiser

From: Jessica Ramsey

Re: Revision to IPS proposal for CCTV & IP Cameras at Emergency Communications Center

In June of 2022, a \$40,553.01 proposal from IPS was approved to add 4 IP cameras and 3 videophone intercom devices at the Police/Dispatch building. The camera installation was completed last month, however, there was a delay on receiving the necessary hardware for the 3 videophone intercom devices. IPS ran all necessary wire in anticipation of receiving the hardware.

After the cameras were installed, it was determined by staff that the quality of the cameras and their positioning meant they no longer needed the 3 videophone intercom devices, even after the hardware finally arrived.

Technology Services staff discussed with IPS, who agreed to adjust the proposal to cancel the purchase of the videophone hardware (as they believe they will easily sell it to another client), and charge us only for the labor hours that had been used for wiring.

The attached proposal reflects the adjusted change order (-\$8,513.14) to the original IPS Proposal 27934-3-0, bringing the total project cost down from \$40,553.01 to a total of \$32,039.87.

Thank you,

Jessica Ramsey  
Director of Technology Services  
[jessica.ramsey@kentoncounty.org](mailto:jessica.ramsey@kentoncounty.org)

## PROJECT INVESTMENT

Delete Intercoms  
 Proposal: 27934-3-1  
 Date: December 21, 2022

### Customer: Kenton County Administration

**Site:** Kenton County Administration  
 11777 Madison Pike  
 Independence, KY 41051

**Billing:** Kenton County Administration  
 1840 Simon Kenton Way  
 Covington, KY 41011

**Contact:** Jessica Ramsey  
 (859) 392-1474  
 Jessica.Ramsey@Kentoncounty.Org

## SCOPE OF WORK

Kenton County has decided that they do not want intercom system. This change order proposal to deduct Aiphone intercom equipment and associated labor. Intercom cable had already been pulled, so no credit can be given on that or the labor for the installation.

### Aiphone video Network Type

QTY	Manufacturer	Part #	Description
-3	Aiphone	IX-MV7-B	Network Video Master Station, With 7 Inch Touchscreen, Black, SIP Compatible
-2	Aiphone	IX-DV	Network Video Door Station, Vandal Resistant, Surface Mount, Aluminum Die Cast Cover, SIP Compatible
-1	AIPHONE INTERCOM & SECURITY	IXW-MA	Network Relay Adapter, For IX Series, 4 Inputs, 10

### Labor Schedule for: Aiphone video Network Type

Description
Access Control Technician

## Financial Summary

**Total Proposal Amount:** (\$8,513.14)

Note: The above price does not include sales tax.

## Exclusions and Clarifications

### IPS Statement on Price Increases and Shipping Delays

Due to raw material shortages, supply chain issues, market volatility, OEM manufacturing problems and shipping delays, please note the following:

- IPS cannot guarantee pricing for any project beyond 14 days from the date of this proposal. Any quotes accepted beyond this time frame may be subject to price increases based on current supplier pricing.
- Equipment Manufacturers are experiencing delivery delays on nearly all product lines. IPS will not be held responsible for any failure to meet project deadlines due to supply chain issues beyond our control.

**FINAL NOTES:** IF THIS PROJECT REQUIRES PAYMENT OF PREVAILING WAGES UNDER STATE OR

**PROJECT INVESTMENT**

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FEDERAL GUIDELINES, THIS QUOTATION MAY REQUIRE AN ADDITIONAL CHARGE FOR INCREASED WAGE REQUIREMENTS. UNLESS SPECIFICALLY LISTED, THIS QUOTATION DOES NOT INCLUDE SALES TAX, INSTALLATION, PERMITS, BONDS, OR FEES. ORDINARY SHIPPING & HANDLING IS INCLUDED. EXPEDITED SHIPPING REQUIRES ADDITIONAL CHARGES. ALL EQUIPMENT IS WARRANTED FOR A PERIOD OF (1) YEAR FROM FINAL CHECK-OUT OR FIRST BENEFICIAL USE. WHEN LISTED, TECHNICIAN PROGRAMMING & START-UP INCLUDES ONE (1) COMPLETE SYSTEM CHECK-OUT. UNLESS OTHERWISE NOTED, ON-SITE TECHNICAL SUPPORT REQUIRES TWO (2) WEEKS NOTICE FOR SCHEDULING. UNLESS NOTED, ALL TECHNICIAN WORK SHALL BE PERFORMED DURING NORMAL BUSINESS HOURS M-F, 7:30AM-4PM. IF REQUIRED, TECHNICIAN TROUBLESHOOTING FOR WIRING DEFECTS SUCH AS GROUND FAULTS, MIS-WIRED, SHORTED, AND OPEN CIRCUITS ON WIRING INSTALLED BY OTHERS WILL BE INVOICED AT STANDARD IPS SERVICE RATES.

**PAYMENT TERMS:**

- 1. IPS WILL INVOICE FOR START-UP AND ENGINEERING UPON RECEIPT OF PURCHASE ORDER
- 2. IPS WILL INVOICE FOR ALL EQUIPMENT UPON RECEIPT BY IPS
- 3. IPS MAY REQUIRE A DEPOSIT FROM CUSTOMER IF MANUFACTURER REQUIRES A DOWN PAYMENT FOR SPECIAL ORDER OR LONG LEAD TIME EQUIPMENT
- 4. IPS WILL PROGRESS INVOICE FOR ALL LABOR DURING THE PROJECT
- 5. ALL PAYMENTS ARE DUE NET 20.

**Accepted By:**    **Integrated Protection Services**

**Name:**    Steve Stigall

**Signature:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Accepted By:**

**Name:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_