

INMATE TELEPHONE SYSTEM

Bid opening April 24, 2007					
Present: Holly Hill, Conely Thompson, Terry Carl, Cathie Engle of Combined Public Comm., and Debbie Waits of Securus Tech.					
COMPANY	Percentage	Local	IntraL	Interl	InterS
SECURUS TECHNOLOGIES	56.00%	\$1.50	\$1.50	\$1.50	\$5.50
		\$0.23	\$0.28	\$0.23	\$0.65
		\$0.23	\$0.28	\$0.23	\$0.65
Available Programs & Funding Options:					
Prepaid for Friends and Family -	Allows the end user complete control of his or her account. The customer can deposit any amount of money into the account and can monitor the amount of money that he/she wishes to spend on collect calls from the prison.				
	Alternate billing options are available to the customer.				
	Suggested minimum payment amount for a Prepaid Account is \$50.00				
	Customer will receive an automated courtesy call when balance reaches \$20.00.				
	The end user can call into the Correctional Billing Services' automated system to access account status at any time, and can also talk to a live operator for assistance.				
Secure Instant Mail -	Secure Instant Mail is the first field-tested electronic form of controlled email that is a faster and more reliable way of delivering mail correspondence to correctional facilities. For facilities, it reduces time to process mail, enhances security, reduces contraband opportunities, and enhances investigative abilities by providing security feature such as key word searches and transliteration to English from 12 difference languages.				
Voice Mail -	Voicemail allows secure messages to be left by any caller who has an established account. Facilities retain the same control of recording and monitoring as with their existing recording functionalities. Messages can be left for individual or multiple inmates in multiple facilities. Voicemail is currently available only on the Secure Call Platform.				

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First Call Connect -	<p>This patent-pending product allows an inmate to always connect with their friend or family member. Any time a new telephone number is called, that call will be allowed to complete, even for customers that historically have not been allowed to complete a call due to billing blocks. The inmate is able to talk to their friend or family member for a brief moment. Both parties are informed during the call that future calls will not be permitted unless the called party makes the appropriate billing arrangements and we provide the information about how to set up billing during the call. The benefits of this program are substantial because it means that every inmate has the ability to make initial contact with family and friends and those family and friends have the ability to receive future calls which improves overall customer services and commissionable revenues to the facility and reduces grievances.</p>	
Locate and Anywhere Acceptances -	<p>This application allows friends and family members to set up a customizable list of approved phone numbers to ensure that no detainee calls are missed. Allowing user to be reached at home, work or even on their cell phone. This application will enable the inmate and the called party a greatly improved opportunity to complete calls.</p>	
Set-up and Relocation -	<p>All costs related to the installation of inmate calling services will be the responsibility of SECURUS.</p>	

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	Percentage	Local	IntraL	Interl	InterS
GLOBAL TEL*LINK'S	58.20%	\$1.85	\$1.50	\$1.50	\$4.95
			\$0.23	\$0.28	\$0.89
GTL's Commission Offer Includes:	LazerPhone Platform w/90 Days On-Line Storage				
	Includes 74 Inmate Stations				
	Includes 1 TDD				
	Includes 4 Roll - Around Phones				
	Includes 3 VPN Licences				
	Includes 1 PrePaid Card Machine				
	For visitation phones, GLT will provide maintence only				
	3 Workstations				
	3 BBJ Printers				
Set-up and Relocation -	In the event that a new Kenton County Detention Center is constructed, with out cost to the county. GTL would relocate the LazerPhone Inmate Telephone System and Services to the new Center.				

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DCTELESYSTEMS LLC	Based on a FOUR (4) year contract with the option to renew for ONE (1) additional ONE (1) year period.			
OPTION A	Collect Calls			Debit Card (Pre-pay) Calls
YR 1	20%			20%
YR 2	20%			20%
YR 3	20%			20%
YR 4	20%			20%
OPTIONAL YR 5	20%			20%
The average estimated commission revenue would be \$5,562.00 per month. This represents a 996% increase over the \$558.33 average 2006 monthly commission.				
OPTION B	Commission to be paid to Kenton County using SBC rates for Local and Intralata calls and ATT for interlata and Interstate calls.			
	SBC			ATT
YR 1	27%			27%
YR 2	27%			27%
YR 3	27%			27%
YR 4	27%			27%
OPTIONAL YR 5	27%			27%
The average estimated commission revenue would be \$7,720.00 per month. This represents a 1740% increase over the \$558.33 average 2006 monthly commission.				
OPTION C	Commission to be paid to Kenton County converting all calls to Debit and Pre-pay			

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	(No Collect Calls) using SBC rates for Local and Intralata calls and AT&T for Interlata and Interstate calls.			
	Debit			Pre-pay (No Collect Calls)
YR 1	45%			45%
YR 2	45%			45%
YR 3	45%			45%
YR 4	45%			45%
OPTIONAL YR 5	45%			45%
The average estimated commission revenue would be \$16,200.00 per month. This represents a 2901% increase over the \$558.33 average 2006 monthly commission.				
*SBC AND AT&T RATES	Surcharge		1st Min.	Additional
Local	\$2.50+.50		0	0
Intra LATA	\$2.50		0.33	0.33
Inter LATA	\$3.95		0.69	0.69
InterState	\$3.95		0.89	0.89

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COMBINED PUBLIC COMMUNICATIONS	Collect Calls		Direct Pay		Prepaid
YR 1	54%		50%		50%
YR 2	54%		50%		50%
YR 3	55%		50%		50%
YR 4	56%		50%		50%
Direct Pay Calls -	Credit Card and Money Order prepaid call time taken over the office phone or via the web site.				
Prepaid Card Calls -	A \$10.00 prepaid card pays \$5.00 in commission.				
Revenue streams offered to Kenton County inmate telephone use - CPC will provide cards for a total of ten thousand dollars (\$10,000.00) to the Kenton County Detention Center for the privilege of installing a telephone switch and phones for inmate telephone use - CPC will provide a one-time bonus of one thousand (1000), ten dollar (\$10.00) prepaid commissary cards for a total of ten thousand dollars (\$10,000.00) to the Kenton County Detention Center's commissary. Cards will have no expiration.					
CPC pays out commissions the 3rd week of	each month from the previous months revenues.				

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Bid opening July 29, 2022																																
Present: Holly Hill, Marc Fields, Todd Rice, Christina Faris, Tony Damico & Debbie Waits of Combined Public Communications																																
COMPANY							IC Solutions							Securus																		
Combined																																
		Percentage	Local	IntraL	Interl	InterS	Rate			Percentage	Local	IntraL	Interl	InterS			Percentage	Local	IntraL	Interl	InterS											
OPTION 1							OPTION 1																									
ITS TALK TIME USAGE							60%	60%	60%	60%	60%	\$0.20 PER MIN	Collect Calls							84%	84%	84%	84%	84%	90%	90%	90%	90%	90%			
INMATE MESSAGING							20%					\$0.10 PER MIN	Prepaid							84%	84%	84%	84%	84%	57.5.0%	57.5.0%	57.5.0%	57.5.0%	57.5.0%			
REMOTE VIDEO VISITATION							20%					\$0.20 PER MIN																				
EMAIL							20%					\$0.50 PER EMAIL	USAGE RATE							FIRST MINUTE (CONNECT + PER MINUTE CHARGE)												
ENTERTAINMENT/EDU TABLET							20%					\$0.05 PER MIN																				
BONUS COMPENSATION												\$250,000.00						\$0.20	\$0.20	\$0.20	\$0.20				\$0.21	\$0.21	\$0.21	\$0.21	\$0.21			
OPTION 2							OPTION 2							CONSUMER FEES					FEES													
ITS TALK TIME USAGE												\$0.20 PER MIN	Collect Calls							81%	81%	81%	81%	81%								
INMATE MESSAGING												\$0.10 PER MIN	Prepaid							81%	81%	81%	81%	81%	SET UP FEE					N/C		
REMOTE VIDEO VISITATION												\$60.00 PER INMATE/PER MONTH	\$0.20 PER MIN								REFUND FEE					N/C						
EMAIL												\$0.50 PER EMAIL	USAGE RATE							PAYMENTS VIA EMAIL/ONLINE BANKING					N/C							
ENTERTAINMENT/EDU TABLET												\$0.05 PER MIN								AUTOMATED FUNDING FEE					\$3.00							
BONUS COMPENSATION												\$200,000.00						\$0.15	\$0.15	\$0.15	\$0.15		LIVE AGENT FEE					\$5.95				
																\$0.15	\$0.15	\$0.15	\$0.15		RETURN CHECK CHARGE					\$5.00						
OPTION 3							OPTION 3							THIRD-PARTY TRANSACTION FEE					BASED ON TRANS.													
ITS TALK TIME USAGE							70%	70%	70%	70%	70%	\$0.20 PER MIN	Collect Calls							74%	74%	74%	74%	74%	MONEY GRAM - \$4.95							
INMATE MESSAGING							20%					\$0.10 PER MIN	Prepaid							74%	74%	74%	74%	74%	WESTERN UNION - \$4.95							
REMOTE VIDEO VISITATION							20%					\$0.20 PER MIN																				
EMAIL							20%					\$0.50 PER EMAIL	USAGE RATE																			
ENTERTAINMENT/EDU TABLET							20%					\$0.05 PER MIN																				
BONUS COMPENSATION												\$200,000.00						\$0.10	\$0.10	\$0.10	\$0.10											
																\$0.10	\$0.10	\$0.10	\$0.10													
OPTION 4							OPTION 4																									
ITS TALK TIME USAGE							90%	90%	90%	90%	90%	\$0.20 PER MIN	Collect Calls							42%	42%	42%	42%	42%								
INMATE MESSAGING							20%					\$0.10 PER MIN	Prepaid							42%	42%	42%	42%	42%								
REMOTE VIDEO VISITATION							20%					\$0.20 PER MIN																				
EMAIL							20%					\$0.50 PER EMAIL	USAGE RATE																			
ENTERTAINMENT/EDU TABLET							20%					\$0.05 PER MIN																				
BONUS COMPENSATION												\$75,000.00						\$0.05	\$0.05	\$0.05	\$0.05											
																\$0.05	\$0.05	\$0.05	\$0.05													
							IC Solutions																									
							OPTION 5																									
							Collect Calls							0	0	0	0	0	(INCLUDES OTHER SERVICES IF													
							Prepaid							0	0	0	0	0	SELECTED)(NO COMMISSION)													
														USAGE RATE																		

